

# Do you know your current process capability and the potential return on investment for a procurement transformation?

## Intuitivum Group, LLC Process Capability Assessment

We have proven process maturity model based methods to help you understand where you are compared to your peers and the procurement performance leaders. We'll work with you to create a transformation plan based on this assessment with a target to implement known, highly effective, procurement practices while meeting your total cost of ownership targets. We'll also help you execute this plan, ensuring that you deliver both near term quick hits and longer term differential improvement.



### Level 0 (Survival)

No concept of processes. Just get it done.



### Level 1 (Ad-Hoc)

Some local processes are in place, but firefighting still rules the day.



### Level 2 (Localized)

Local processes are defined and managers work within a process framework.



### Level 3 (Aligned)

Processes are employed with strategic intent. Intra-company cooperation is in place.



### Level 4 (Integrated)

The organization structure is process based, intra-company processes are fully integrated and inter-company processes begin to be integrated.



### Level 5 (Optimized and Extended)

Advanced process practices take hold. Process integration and collaboration with external partners is routine.

## Procurement Process Maturity Assessment

### Current Status Compared to Benchmarks and Future Targets

Process	Survival	Ad-Hoc	Localized	Aligned	Integrated	Extended
Organization Design			▶	▶ (Target) ◊ (Benchmark)	▶ (Target) ○ (Best in Class)	
Performance Management		▶		▶ (Target) ◊ (Benchmark)	▶ (Target) ○ (Best in Class)	
Transaction Management			▶	▶ (Target) ◊ (Benchmark)	▶ (Target) ○ (Best in Class)	○ (Best in Class)
Strategic Procurement			▶	▶ (Target) ◊ (Benchmark)	▶ (Target) ○ (Best in Class)	○ (Best in Class)
Relationship Management		▶		▶ (Target) ◊ (Benchmark)	▶ (Target) ○ (Best in Class)	○ (Best in Class)

◊ Benchmark Median ○ Best in Class ▶ Current Status ▲ 3 and 5 Yr Targets